



ABOUT SKS & PARTNERS



CONTACT
info@skspartners.eu

More information
on our portal
www.skspartners.eu

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SKS & Partners is a network of independent Experts and Interim Managers that are focusing on the logistical aspects of global e-Commerce.

We have recognized the fact that the success of domestic and international e-Commerce initiatives is to a large extent dependent on the logistical solutions that are supporting those initiatives.

Studies in the field indicate the importance of delivery on consumer satisfaction and illustrate that logistics is one of the major bottleneck in a successful implementation of multi or omni channel solutions.

The offering of different delivery options such as home, work, pickup point, store, parcel locker, ... and the possibility of making an appointment concerning the preferred delivery time are options that are still only being offered by a minority of web shops. This fact is critical when we understand that a bad delivery experience is one of the main dissatisfactions of the online consumer.

Cross border e-Commerce remains for many retailers and e-tailers a massive problem which keeps them from tapping into this attractive market. Cross border e-Commerce is one of the fastest growing segments within the global e-Commerce industry. It is already accessed by more than 94 million consumers that are frequently buying abroad.

SKS & Partners is making available its expertise and services to postal operators and logistics companies. Supporting them in the development and improvement of their e-business in a way that they can attract global retailers and e-tailers with state of the art solutions.

SKS & Partners is for retailers and e-tailers the developer that creates state of the art domestic and international delivery solutions. Delivery solutions that are efficient, opening new markets and contributing to consumer satisfaction.

The knowledge and experience we have with regard to all aspects of domestic and international e-Commerce have been translated in a well-structured approach covering:

- Strategic Consulting • Business Development
- Program & Project Management • Interim & Crisis Management
- Corporate Restructuring • Partner management

SKS & Partners has been founded by industry leaders with the ambition to deliver excellent services and who have a true passion for e-Commerce, Logistics and Innovation.



David Spottiswood
Dynamic experienced senior executive with a career in e-logistics. Crisis and change manager.



Jan Kooyman
Senior operations and general manager. Experienced program leader and developer.



Peter Somers
Highly experienced international postal & logistics director an board member. Strategic expert and solution builder.





THANK YOU



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