

Interim Management

The fast growth and change of domestic and cross border e-Commerce is for Postal Operators and/or Logistical Companies, often resulting in a need to adapt. Companies that are underperforming or are healthy with challenged divisions, often need additional experienced change management support to improve operational, commercial or financial performance.

The impact of the changes in VAT that will take place in the EU are an example on how the current global regulatory flux will require huge changes in the operation of an e-Commerce company that is importing into Europe.

The fact that as off 2021 all goods entering the EU will be liable for VAT and that the VAT will have to be declared by making use of a new technical solution (the **Mini One-Stop Shop**) will for importing e-Commerce companies require a total new commercial and operational strategy. This new strategy may result in the setup of warehouses/fulfilment centres in Europe and dramatic changes in line hauls and delivery infrastructure. Changes that will temporarily require the support of operational managers, IT specialists, commercial experts and program managers

SKS & Partners can support in the roll out and operation of those new supply chains by providing for highly qualified and professional interim managers out of our extensive network within the e-commerce and logistic industry.

Our Interim management approach is based on:

- A professional intake procedure, making sure that we understand exactly the requirements for each open position
- Providing our customers with several profiles for the required filling in of each position,
- Clear contracts
- The availability of a dedicated account managers and a sophisticated appraisal procedure guaranteeing that the selected interim managers are performing as may be expected.



For more information please contact

SKS & Partners Ltd
info@skspartners.eu