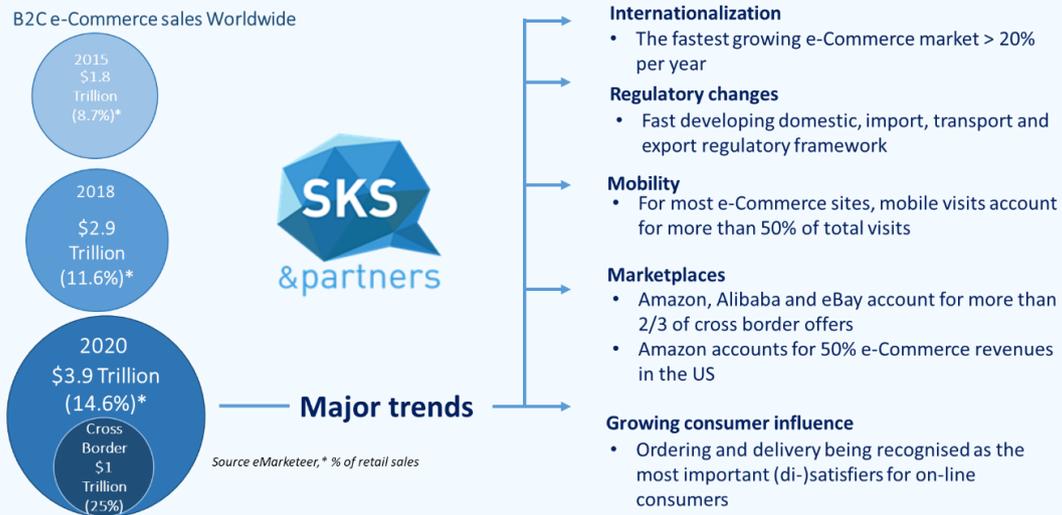


A Global Flux in the Regulatory Environment

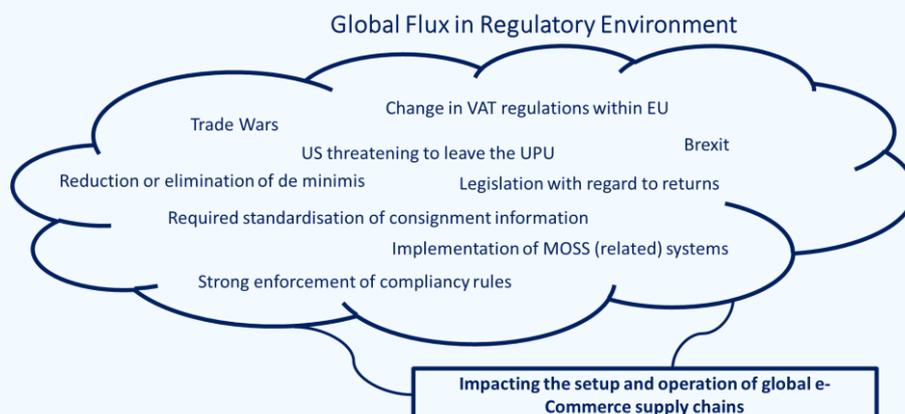
How SKS & Partners can support to meet the challenges caused by the fast changing global regulatory environment

Cross border e-Commerce is **the** fastest growing e-Commerce market growing > 20%/year. Leading to an increase in size to \$1 trillion by 2020.



Due to this fast growth Cross border e-Commerce is now taken very seriously by governments and (customs) authorities. Result on one side are measures that are stimulating cross border e-Commerce, as for example, the introduction of a new VAT policy within EU. On the other side there is also a strong tendency to sharpen the regulatory frame work leading to an extra focus on export, transport and import compliancy. Several large companies have recently been fined for the sending of prohibited goods or the sending of goods to denied parties. Also to be mentioned is the fact that in several countries the so called de-Minimis thresholds are eliminated or strongly reduced leading to a need to custom clear and to pay VAT and/or duties on (almost) all goods.

In preparing for a hard Brexit HM Revenue & Customs (HMRC) is mentioning that the free circulation of goods between the UK and EU would cease and as a 'third country', UK exporters and importers, to and from the EU would be required to make customs declarations. The Low Value Consignment Relief as laid out in the Customs Bill White Paper (published October 2017) will in this case not be extended. Meaning that all goods **entering the UK will be liable for VAT (unless they are already relieved from VAT under domestic rules, for example zero-rated children's clothing).**

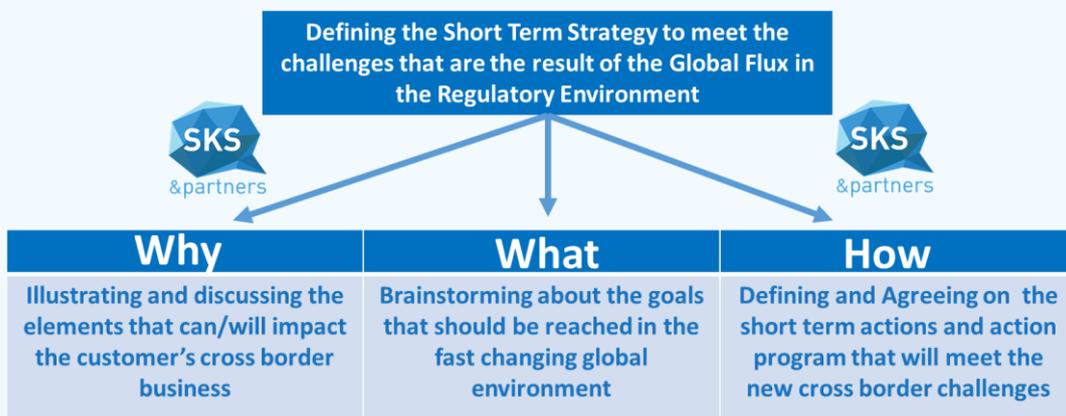


It is the intention of HMRC that for the parcels valued up to and including £135, a technology-based solution will allow VAT to be collected from the overseas business selling the goods into the UK. Overseas businesses will charge VAT at the point of purchase and will be expected to register with an HM Revenue & Customs (HMRC) digital service and account for VAT due. This policy and system looks to be the result of UK having fast tracked the implementation of the measures and systems that have been initiated within the EU on a previous occasion. **This so called Mini One Stop Shop (MOSS) solution will be implemented in the EU as of 2021.**

Meeting the challenges caused by the global flux in the regulatory, will require the development, implementation and operation of adapted processes and supply chains and will impact international retailers, fulfilment companies, carriers and posts.

SKS & Partners is from its core competency (e-Commerce Logistics) well positioned to support via consultancy and/or the provision of interim management.

We can support the development and implementation of the right short-term cross border strategy via our tailored approach and by making use of our highly experienced consultants and partners.



We can provide professional interim managers with a proven industry background to perform the required management or project tasks.



For more information please contact

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